

<u>Labour (per hour)</u>		<u>Diving</u>	
Mechanical/Electrical	\$95	First ½ hour	\$120
Rigging	\$85	Per 15 mins. Add	\$25
Misc. Yachtcare	\$60		
Cleaning/Waxing	\$50	<u>Chase Boat /hr</u>	\$300
Woodworking	\$80	<u>Plus fuel</u>	
Varnishing/Painting	\$55	<u>Boat Manuals</u>	\$350
Gelcoat Repair	\$75	<u>Annual update</u>	\$150
Fiberglass Repair	\$75	-	
Instructors / Skippers	Per/Day	<u>Per/Hour</u>	
Instructor Evaluator	\$450	<u>\$50 min 3hrs</u>	
Advanced Instructor (C & L)	\$400	-	
(Day Courses)	\$400	<u>\$50 min 3hrs</u>	
Instructor or day skipper (C & L)	\$350	-	
(Day Courses)	\$350	<u>\$50 min 3hrs</u>	
Marking of Manuals (Per Manual)	40/hr	-	
Delivery Skipper	\$350	-	
<u>Visit ISPA.ca for instruction curriculum</u>			

- The contract is an annual agreement. Payment can be made monthly (CAD 100.00) or upfront annual payment with a 10% discount. (CAD 1, 080.00) Should the contract be for a portion of the year the rate is CAD 120.00 per month for yachts up 55' and \$160.00 per month for bigger yachts.
- The owner agrees to a fall winterization program, a spring re-commission and an annual haul-out in the off season for hull maintenance. Island Cruising LTD is willing to quote competitive charges for all other maintenance work and the owner agrees to consult IC as the need arises.
- Island Cruising Yachtcare will make every effort to ensure your boat is properly maintained. However we do not accept responsibility for its security or for damage which may occur due to weather, vandalism, collision, theft, equipment malfunction, fire, power shortage or any other reason. It is agreed that should immediate action be necessary to protect the vessel and the owner cannot be contacted, Island Cruising Yachtcare has permission to act on the owner's behalf to attempt to ensure the security of the vessel. The owner agrees to pay any related costs.
- I, THE UNDERSIGNED, hereby certify that I am the registered Owner of the above named Vessel or that I am the representative authorized to act on behalf of the Vessel Owner. I further certify and acknowledge my indebtedness to Island Cruising and that Island Cruising has a Repairers Lien to secure payment of services provided as per this agreement.
- Tax - where applicable, exemption from taxes has been extended without prejudice to Island Cruising and will be payable by the Vessel Owner, at any future date, should the taxing authorities deem that taxes are owing on the sale of the goods and/or services described in this agreement.
- Island cruising LTD cannot be responsible for any damages unless the Yacht is insured under the fleet policy. Ask about our rates.
- Any additional work requested by the owner will be governed by the terms of this agreement.

Signature of Owner or Authorized Representative

Date 2009/____/____

Our contact for work is

gary@islandcruising.com for maintenance and
marta@islandcruising.com for all your detailing needs